

Development Report

Grants

Total: \$218,761

Awarded

- Heritage Fund (Seeds of Stewardship): \$46,350
- Catena Foundation (Gear Girls): \$47,000
- Arizona State Parks (Trail Operations-Passage 21 Maintenance): \$48,000
- Energy Foundation (climate advocacy): \$50,000
- USFS Veterans Program (AZT VETS): \$15,911
- REI Flagstaff (Trail Operations): \$6,500
- REI Tucson (Trail Operations): \$5,000

Submitted, awaiting answer

Total: \$79,998

- BLM Wildlife Grant (Wildlife Monitoring Program): \$50,000
- National Wilderness Stewardship Alliance (Trail Operations-Superstition Wilderness Maintenance): \$19,998
- Arizona Community Foundation Flagstaff (Seeds of Stewardship): \$5,000
- Women's Sports Foundation (Gear Girls): \$5,000
- USFS Challenge Cost Share Agreement (Staff): \$144,089
- USFS FLTP Agreement (Trail Operations - analyzing AZT realignments): \$246,235
- USFS Great American Outdoors Act Agreement (Dedicated Trail Crew): \$198,209

Corporate Donations

Total: \$69,549

- Blue Cross Blue Shield of Arizona (Oak Tree Canyon Trailhead): \$50,000
- TEP/UniSource - \$10,000 (+ \$25,000 as a dedicated beneficiary for customers switching to electronic bill pay services from July - December 2022)
- Classic Hotels and Resorts: \$3,730
- Erem: \$3,854
- ZPacks: \$1,965

Special Event Fundraising

Total: \$16,746

- AZT Vail Scramble: \$15,260 (gross)
- Patagonia Lumber Company event: \$1,486

Upcoming Events/Fundraisers

- Jim Click Car Raffle - goal: \$10,000
- JuneShine: % of sales in AZ to benefit the ATA during September
- Kendra Scott Jewelry: 20% of sales to the ATA during World Environment Day/National Trails Day in June
- Charron Vineyard: now the Official Wine of the Arizona Trail! Launch party July 9th
- 5th Annual AZT in a Day - goal: \$50,000
 - Registration opens July 1
 - Sent communications to business partners asking to become a supporting sponsor at \$1,000; create a team and fundraise; donate raffle prizes; host an after party

Other: Employee Retention Tax Credit (COVID relief funds from United States Treasury: **\$80,810.40**)